


ENCORE SOFTWARE LIMITED

Regd. Office: VI Floor, Leo Complex, 44 & 45 Residency Cross Road, Bangalore 560 025

Unaudited Financial Results for the Half year ended September 30, 2002					
(Rs. in Millions)					
	Second Quarter Ended 30.09.2002 1	Quarter Ended 30.09.2001 2	Period ended 30.09.2002 3	Period ended 30.09.2001 4	Year Ended 31.03.2002 (Audited) 5
1. Income from Operations	16.33	3.81	34.26	10.55	16.87
2. Other Income	0.19	0.43	0.32	1.02	1.40
Total Income	16.52	4.24	34.58	11.57	18.27
3. Total Expenditure:					
a) Increase/decrease in stock in trade	0.00	0.00	0.00	0.00	0.00
b) Consumption of raw materials	0.51	0.58	3.02	1.11	2.31
c) Staff Cost	4.47	8.81	9.21	19.11	29.01
d) Other Expenditure	11.10	5.32	21.34	11.66	32.30
4. Interest	0.11	0.16	0.16	0.24	0.69
5. Depreciation	1.32	1.53	2.82	3.11	5.98
6. Profit/(Loss) before tax	(0.99)	(12.16)	(1.97)	(23.66)	(52.02)
7. Provision for taxation	0	0	0	0	0
8. Deferred Tax	(0.50)	0.00	(0.50)	0.00	(1.87)
9. Prior year expenses/(income)	0.00	(0.01)	0.00	(0.04)	0.21
10. Net Profit/(Loss)	(0.49)	(12.15)	(1.47)	(23.62)	(50.36)
11. Paid up Equity share capital (of Rs. 10/- each)	64.72	64.72	64.72	64.72	64.72
12. Reserves excluding revaluation reserves	-	-	-	-	42.05
13. EPS (Rs.)	(0.08)	(1.88)	(0.23)	(3.65)	(7.78)
14. Aggregate of Non-Promoter share holding					
- Number of shares			3,537,380	3,537,380	3,537,380
- % of share holding			54.66	54.66	54.66
Primary Segment					
1. Segment Revenue					
a. Software Sales*(including IP rights & Royalty)	13.17		21.72		7.69
b. Products and Design charges	0.46		0.60		0.32
c. Software Development & Consultancy	2.70		11.94		8.86
Income from Operations	16.33		34.26		16.87
2. Segment Result					
a. Software Sales*(including IP rights & Royalty)	8.63	N.A	12.99	N.A	(13.82)
b. Products and Design charges	(2.88)		(4.77)		(7.68)
c. Software Development & Consultancy	(0.36)		0.71		4.96
Less: i) Interest	0.11		0.16		0.69
ii) Other un-allocable expenditure, net of un-allocable income	6.27		10.74		34.79
Total Profit/(Loss) Before Tax	(0.99)		(1.97)		(52.02)
3. Secondary Segment-wise Revenue (Location of Customer)					
a. USA	1.08	N.A	3.57	N.A	7.88
b. Asia, Far East & Middle East	12.62		22.98		-
c. Europe	1.19		1.22		4.26
d. Others	1.43		6.49		4.73
Total	16.33		34.26		16.87

NOTES:

- The above unaudited results have been taken on record by the Board of Directors at their meeting held on October 31, 2002.
- The statutory Auditors have carried out a Limited Review of the Results for the half year ended September 30, 2002.
- Segmental capital employed: Fixed assets used in the Company's business or liabilities contracted have not been identified to any of the reportable segments, as the Fixed assets and services are used interchangeably between segments. Segmental information for earlier period have been furnished.

* Transaction includes INR 8.6 Million towards sale of IP to ETS, Joint Venture in Singapore for consideration other than cash.

 October 31, 2002
 Bangalore

 By Order of the Board
 Vinay L Deshpande
 Chairman & CEO