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## Commetrex and Encore Announce Strategic Partnership

### Members of the TI Third-Party Network Join Forces

#### For Immediate Release

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**Atlanta, GA, September 25, 2000** – Commetrex Corporation and Encore Software Limited announced today, that the two companies have signed a licensing agreement that adds Encore's analog modem and certain VoIP technology to Commetrex' MSP Media Gateway product line. Commetrex will also market the Encore technology in combination with its industry-leading fax-over-packet software to bring the communications system developer the most comprehensive integrated-media offering on the market.

Presidents of the two companies were enthusiastic: "We've had a development project underway to add these technologies to our next-generation platform," said Mike Coffee, Commetrex' president, "But Encore's technology means that today Commetrex' MSP Media Gateway product line has all the technologies required to give our developer customers "Any-Media...Anytime" technology. No other enabling-technology platform offers the communications-system developer the media diversity of voice, fax, data, VoIP, and FoIP on any port at any time. This also makes Commetrex a one-stop shop for the media technologies for the converged network," Coffee added.

Vinay L. Deshpande, Encore's CEO, said "Encore has brought its world-class media technologies to major telecommunications equipment vendors around the world, but this deal adds to our ability to support the North American developer. Moreover, we're excited that Commetrex will be licensing our media processing software on its award-winning MSP Media Gateway platform."

Both companies are members of the Texas Instruments Third-Party Network. "We are very pleased to see two members of our third-party network join forces to make it easier for the system developer to meet the media-diversity and time-to-market requirements of today's multi-service communications equipment," said Ray Wagstaffe, director, TI third party network. "This will assure access to best-of-breed telecommunications solutions to our customers."

#### Encore Software Incorporated

Encore Software Limited, well known for its DSP technology and Embedded Software development specializes in the development of DSP based Fax/Data modems and Speech compression algorithms. In today's fast growing VoIP/FoIP market, Encore is contributing critical technology that is driving such markets. Encore's technology is used by some of the World's leading telecommunication, semiconductor and electronic equipment manufacturers.

Based in Bangalore, the Silicon Valley of India, Encore also has an outfit in the USA. More information of Encore Software can be obtained from [www.ncoretech.com](http://www.ncoretech.com).

#### Commetrex Corporation

Commetrex Corporation, known for its innovations in fax technology, has recently developed the open-communications industry's first platform for system development that supports the industry's two primary

standards for open-system environments: the MSP Consortium M.100 software environment for media integration and the ECTF S.100 software environment for application integration. OpenMedia and Open Telecommunications Framework are available with the company's MSP Media Gateway product line featuring the Texas Instruments TMS320C6000™ DSP Platform. The MSP Media Gateway products support voice, fax, high-speed data, VoIP and FoIP. Commetrex also extends its support of the communications system developer to the media-processing algorithm level, and is an active participant in Texas Instrument's third-party network.

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